

12 Week Game Plan.



The goal should be to advance to the next level within the next 12 weeks. Have the end game in mind. Start where you want to be at the end of the next 12 weeks and work backwards from there.

Background Details

Name:	
Promoting Owner:	
Company:	
Division:	
Team Name:	
Date Started:	
Mobile Number:	
E-Mail Address:	

Current Status



What date were you promoted? _____

Team Leader Assistant Owner Owner Partner Retrain Owner

How many BAs on your team _____ How many 1st Gen Leader _____

What are you current sales average?

Can these improve? If so, how?

List 3 skills your successfully developed over the last 12 weeks.

1. _____
2. _____
3. _____

List 3 skills your aim to develop over the next 12 weeks.

1. _____
2. _____
3. _____

Game Plan



WE. Date	BAs - Goal	BAs - Actual	Leader - Goal	Leader - Actual	Sales - Goal	Sales - Actual

Growth Plan



What division will you grow into/city/office?

What is your expected promotion date?

What is your long term focus or game plan?
